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August 3, 2017

Timothy McCausland
City Attorney
City of Lakeland
228 S Massachusetts Avenue
Lakeland, FL 33801-5012

Re: 2018 Lobbying Representation
SB 0032 Relief of Reginald Jackson by the City of Lakeland

Dear Tim:

The Florida Legislature's Joint Legislative Auditing Committee has issued guidelines on the application of the Executive and Legislative branch lobbying registrations and reporting of fees and costs. Based upon our existing agreement with the City of Lakeland, our representation will include providing Executive and Legislative branch lobbying services. This representation is solely confined to lobbying services and does not include legal services which may be contracted for separately at your discretion. Per your agreement with my partner, Jason Unger, his hourly fee for this scope of work is \$295, plus costs, and continues unless terminated by either party with 30 days' notice. GrayRobinson will report 80% of our fees and reimbursements as Legislative Branch lobbying fees and cost, and 20% as Executive Branch lobbying fees and costs. All payments are subject to public disclosure per Florida Statute.

Thank you for your continued confidence in GrayRobinson.

Sincerely,



Mark N. Miller

MNM/ksp